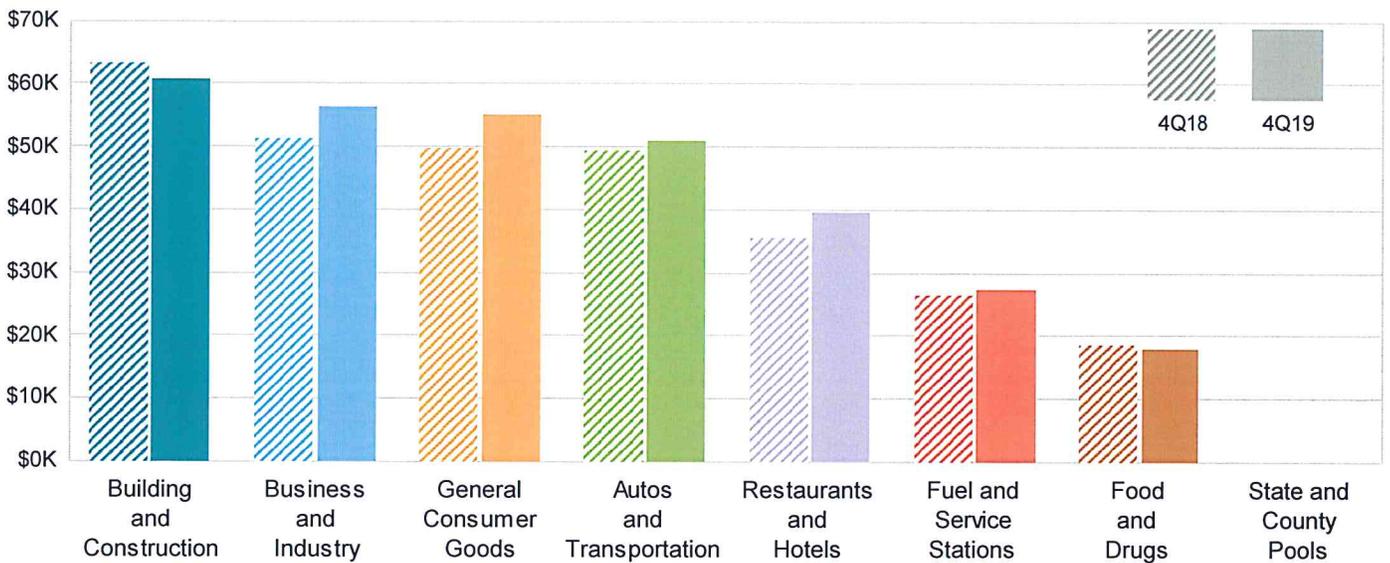


| <u>Major Industry Group</u> | <u>Count</u> | <u>4Q19</u> | <u>4Q18</u> | <u>\$ Change</u> | <u>% Change</u> |
|-----------------------------|--------------|----------------|----------------|------------------|-----------------|
| Building and Construction | 377 | 60,785 | 63,315 | (2,530) | -4.0% |
| Business and Industry | 2,912 | 56,468 | 51,534 | 4,934 | 9.6% |
| General Consumer Goods | 2,003 | 55,190 | 49,781 | 5,409 | 10.9% |
| Autos and Transportation | 498 | 51,210 | 49,579 | 1,632 | 3.3% |
| Restaurants and Hotels | 117 | 39,729 | 35,557 | 4,172 | 11.7% |
| Fuel and Service Stations | 77 | 27,561 | 26,563 | 997 | 3.8% |
| Food and Drugs | 79 | 17,938 | 18,710 | (771) | -4.1% |
| Transfers & Unidentified | 1,109 | 2,451 | 612 | 1,838 | 300.3% |
| State and County Pools | - | 0 | 0 | 0 | -N/A- |
| Total | 7,172 | 311,332 | 295,651 | 15,681 | 5.3% |

4Q18 Compared To 4Q19



4Q19 Percent of Total

